



August 2025

**AS I SEE IT —JOE MERNKA, GENERAL MANAGER**

Thank you for your business W&H Coop Patrons!

**Market Update:**

I am writing this article this month on Tuesday, July 29<sup>th</sup>. The current talks in the energy world on the global market are the new trade agreements, increases in the value of the dollar, as well as distillate inventories. Distillates (Diesel Fuel) inventories continue to be low for the United States, well below the five-year average. This has led to the continued premium in diesel pricing, but again, we are still running lower on pricing than last year at the same time. If diesel inventories can produce a build, we could see a pull back on pricing heading into the fall. I do think once fall harvest hits, it may produce a pretty good draw on inventory, and we will more than likely see price increases. I would recommend taking a very strong look at contracting your fall diesel needs.

Propane saw a surprising draw to the national inventory last week. This led to a slight increase in propane (about a penny and a half). However, this is predicted to be short-term as inventories overall remain strong and are slightly above last year. If crude continues to hold in the mid to upper 60's, propane should remain relatively flat to even a potential slight decrease. Speculation on a good corn crop that may now require a little drying is starting to be thrown around, but to be honest, almost every year at this time, we start to hear the same rumors.

As always, these are my opinions and are not always correct.

**LUBRICANTS**

**10% Off Promo**  
10% Off Blow

For the month of August, W&H Coop is pleased to announce another lubricant sale! 10% off all Cenex Lubricants, grease, and farm delivery DEF! Call us to take advantage of this Promotion and make sure you are ready for harvest!

## PROPANE

It is not too late to take advantage of a summerfill! If you haven't taken a fill this summer, please give us a call so we can get you ready for winter. Also now would be a fantastic time to get contracted for winter if you haven't already. We offer prepaid, ten cent down, no money down, and budget contracts.

We are always looking to grow our propane business here at W & H Coop. If you have any family or friends that you think may be interested in the same great service we provide you with, please reach out to our sales team. 515-302-1797.



## FUEL

### CENEX® PREMIUM DIESEL FORMULATION ENHANCEMENTS

Cenex® premium diesel fuels are precisely formulated with a terminally injected additive package that provides customers in demanding industries the power, fuel efficiency and reliable engine performance they need to get the job done on the road and in the field. Cenex enhanced our additive formulation to deliver superior performance beyond any previous formula.

#### KEEP ENGINES RUNNING CLEANER, LONGER WITH AN AGGRESSIVE DETERGENCY PACKAGE

Our advanced, aggressive detergency package cleans the engine, preventing and breaking down deposit buildup, improving fuel efficiency and increasing its overall power. The improved detergency boosts the efficacy of the other additives.

**40%**

More effective in breaking down and removing engine deposits<sup>1</sup>

**2.5x**

More effective in cleaning up injector deposits and preventing deposit buildup in dirty equipment<sup>1</sup>

**UP TO 4.5%**

More power when it matters most<sup>2</sup>

**UP TO 5%**

Better fuel economy when every dollar counts<sup>2</sup>

**Give us a call to contract your fall diesel needs today!**